



SMARTLINK HOLDINGS LTD DEFINING THE BEST OF INDIAN ODM/ EMS MANUFACTURING



smartlink 
HOLDINGS

WHAT ARE WE?

THE STRONG CATALYST IN INDIAN IT INFRASTRUCTURE BOOM.

- A BSE/NSE listed company with 30 years of manufacturing expertise in IT networking products, motherboards, and various IT solutions.
- A strong legacy of joint ventures with global leaders like D-Link Taiwan, GIGABYTE, and MDS.

Established in 1993, followed by a joint venture with D-Link Taiwan, it became D-Link India in 1995 and was publicly listed in 2001.

In 2009, Smartlink exited the D-Link brand business and rebranded itself, launching its own Indian brand, Digisol.

In 2017, to sharpen focus on manufacturing for clients across industries, Smartlink established its Digisol product line into a separate subsidiary, Digisol Systems Ltd.

Smartlink's advanced manufacturing facility includes SMT lines, soldering, assembly, and testing lines, with a scalable capacity to support up to 2,000 employees—a reliable and high-capacity partner in electronics manufacturing.

MILESTONES

1982

Started manufacturing Peripheral parts by setting up MOTCO Pvt. Ltd.

1990

Started Distribution of **D-Link Brand Networking products**,

1995

J/V signed with D-Link Corporation TAIWAN and name of the company changed from **SMARTLINK to D-Link India**

2000

1. D-Link India Company got listed & built large Factory & added 4 more SMT lines.
2. JV signed with Gigabyte TAIWAN entered in Mother Board business by manufacturing.

2008

With D-Link Brand's Active biz & **DIGILINK** Brand's Passive biz, becoming 50:50 share, Mr. Naik, Chairman of D-Link India & Ken Kao Chairman of **D-Link TAIWAN** decided to split operation in two units and hold majority stake individually by 1st April 2008 to give the businesses dedicated focus

2010

Having large manufacturing base and setup **SMARTLINK** introduced **DIGISOL** Brand in Active Products line & also introduced Mother Boards by manufacturing under **DIGILITE** Brand

2017

With Govt.'s growing support and new scope for manufacturing locally, a separate Subsidiary, **DIGISOL SYSTEMS LTD**, is established so that **SMARTLINK** can focus on expanding manufacturing business and Digisol can focus on its Digisol brand of products sales, marketing and support business.

2021

Started manufacturing Made In India ONU &OLT Products

2023

Started R&D center at

2018

Introduced FTTH Products in India

2011

DIGILINK in India become **No 1 Brand** in Passive range. **Schneider Electric Multinational (FRENCH Company)** acquired **DIGILINK** Brand business and **SMARTLINK** continued with **DIGISOL** Active products line

2009

It took one year being listed company to split operations, D-Link India Company demerged by changing name back to **SMARTLINK** Systems and continued with **DIGILINK** brand Passive Products Business.

A new product trading company formed D-Link India and started importing products from Taiwan and China.

2002

Introduced "**DIGILINK**" Brand in Passive range of products line by manufacturing in a separate unit while D-Link Active Products line was active

1997

Decided to manufacture Passive range Products and signed **JV with Sapphire UK** started new unit "**Sapphire India Ltd.**"

1993

Decided to manufacture **D-Link Brand Products** and started a new **Factory in Verna GOA**, importing 1st SMT line in 1994 under the NAME Smartlink in Goa.

1986

Started manufacturing Personal Computers under the brand Name **Virtual Computers** By setting up factory in Mumbai

SUBSIDIARY OF SMARTLINK

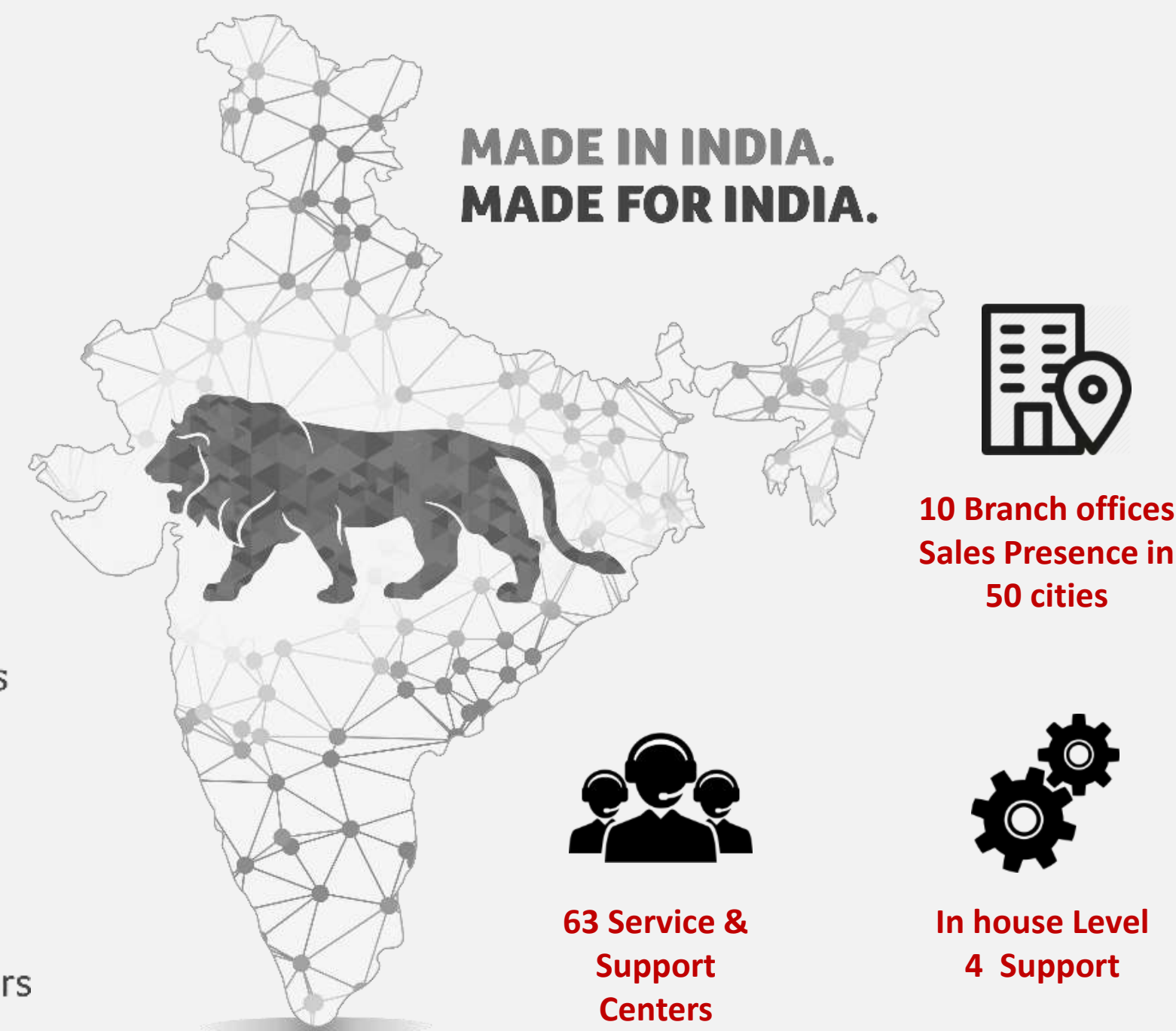
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DIGISOL

DIGISOL SYSTEMS LTD. – A Brand Product Company

Digisol Systems Ltd is a wholly owned subsidiary of Smartlink Holdings Ltd and a Trusted Made in India IT networking brand for all large volume products in the **Active range**, switches, Wi-Fi and FTTH etc. , and **Passive range** in copper and Fiber products.

Digisol Systems is the **only India-based IT networking brand** products company that has a strong pan-India presence



Sales Representatives in **50+** cities



45+ Regional Distributors



63+ Service Support Centres



200+ Stockist Partners



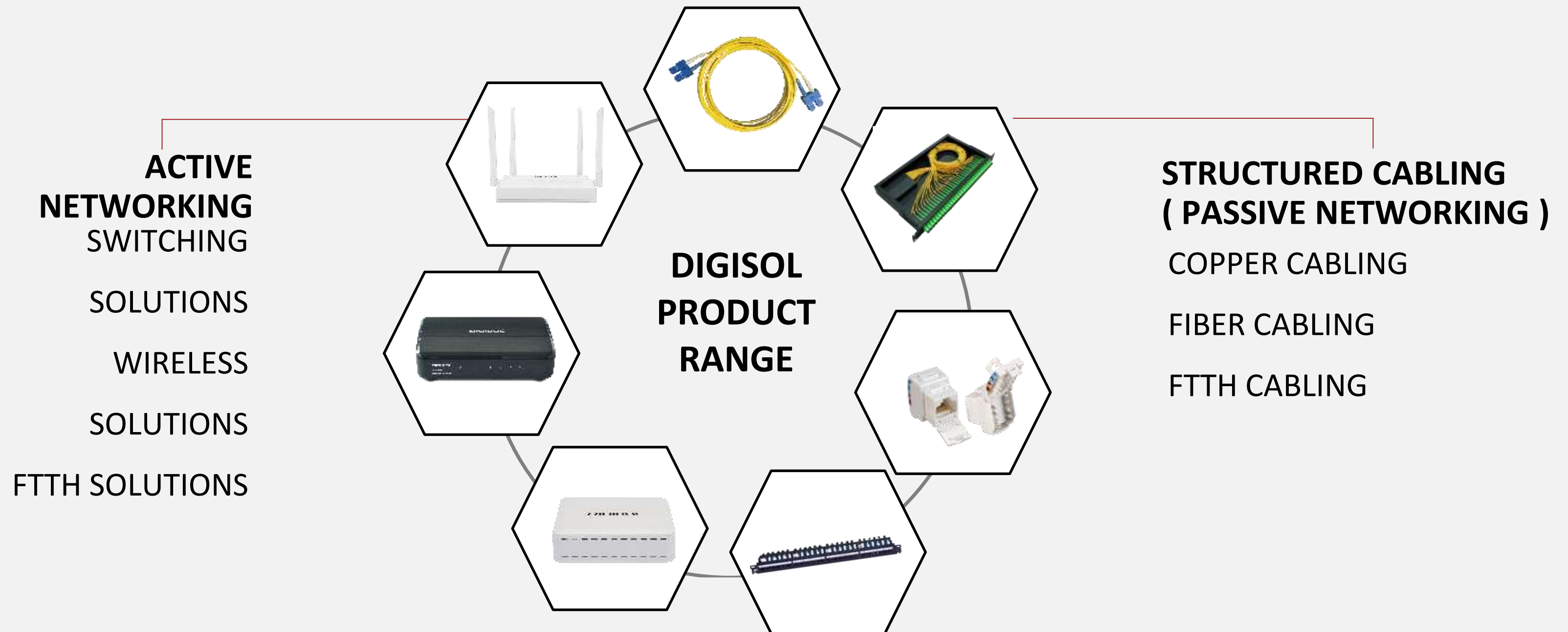
10+ Branch Offices



1000+ System Integrators

DIGISOL's OFFERINGS

DIGISOL offers complete End-To-End Networking Solutions, which include **Active Networking and Passive Networking Solutions products** many of which are **manufactured by Smartlink Holdings Ltd**



FOUNDER & CULTURE



Mr. Kamalaksha Naik
Executive Chairman, SMARTLINK GROUP

HOW AN INDUSTRY LEADER WAS BORN: THE EARLY DAYS

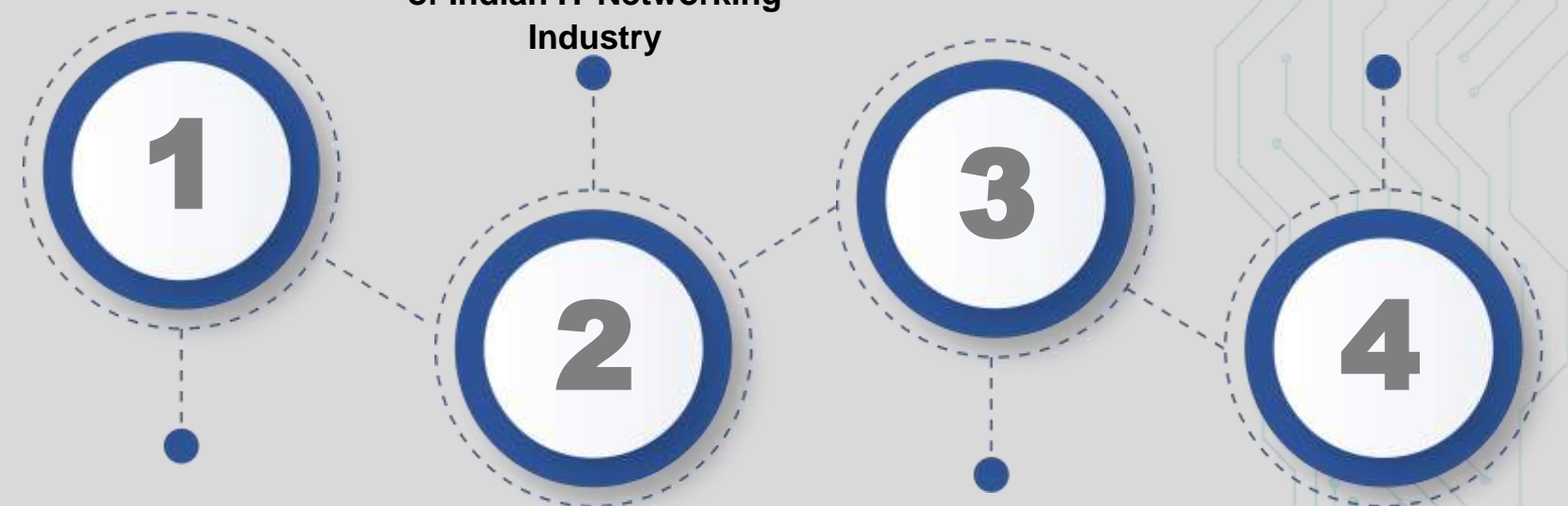
A First- Generation Entrepreneur Mr. K R Naik, a Mechanical Engineer with P.G. Diploma in Industrial Engineering, did Business Management from Jamnalal Bajaj Institute sponsored by IBM. He began his career in IBM Manufacturing Plant in Mumbai in 1969 as Mainframe Computer Peripheral Assembly & Testing Engineer. During his IBM stint, he had the best opportunity to learn and develop various types of detail parts. He was also part of an indigenous developed line printer by IBM.

After IBM closed India operations in 1978 due to Government Policy, **Mr. Naik bring passionate about manufacturing, started manufacturing detail parts locally to support IBM Machines in India** as import duty was more than 100%. Then in 1986 he introduced Personal Computers “Virtual Computer” Brand by manufacturing Mother Boards and Add-on cards in Mumbai by setting up Factory & importing SOLDERING Machine from USA. And from here many new establishments, achievements and joint ventures happened which brought the much needing movement in Indian IT sector.

As he started Channel Business in IT, particularly in Networking Products line, He is well known of 5 decades experience, Mr Naik was one of the first to start the manufacturing of Networking products in India.

He is well known as the **Father of Indian IT Networking Industry**

Smartlink and its subsidiaries have earned a reputation in the Networking industry as a world-class company who displays a genuine employee focused approach to business and is a reliable and valued friend to many community organizations.



As Network cards started appearing in market, he entered in manufacturing Network Cards in 1993 and introduced D-Link Brand with Joint Venture by setting manufacturing base in Goa. From small unit in 1993 grown to large 5 buildings and manufacturing several Products by joint ventures

The Management promote strong ethical business practices and encourage employees to treat the customers and suppliers with dignity, respect and with fair business practices.

CORPORATE PRESENCE

SMARTLINK HOUSE
Verna Industrial Estate, Verna, Goa




Manufacturing plant 2
Verna Industrial Estate, Verna, Goa



CORPORATE PRESENCE





MANUFACTURING CAPABILITIES

MANUFACTURING CAPABILITY PLATFORMS

– SMT LINE 1 & 2



DEK NeoHorizon 3iX

Printing accuracy at 2.0 Cpk @ +/- 25 µm



**KOHYOUNG
KY8080
SPI**



FUJI NXTIII



VITRONICS SOLTEC Centurion
12 thermal zones, N2 ready



**KOHYOUNG ZENITH
LITE & ALPHA HS :
3D AOI WITH AI**

MANUFACTURING CAPABILITY PLATFORMS – SMT LINES



MANUFACTURING CAPABILITY PLATFORMS :

TEST & RELIABILITY EQUIPMENTS

Component Level



LCR Meter



Magnified inspection



BGA Rework System

In-process



AOI & Visual Inspection



Functional Testing



X-Ray

Reliability



Bursting Strength Test



Cyclic Environment Test

MACHINE CAPABILITY

Process	Dimension	PCB Size		Component	
		Min.	Max.	Min	Max
Solder Paste Printing	Sq.mm	50 X 40.5	510 X 508		
Pick & Place	Sq.mm	50 X 50	534 X 610	01005	74 X74
Reflow Oven	Sq.mm	80 X 80	600 X 508		
AOI	Sq.mm	50 X 50	510 X 580		
Wave soldering	Sq.mm	70 X 70	350 X 410		

FACTORY AREA & CAPACITY

Existing Area Available	29,030 Sq. Ft.
Area Available for Future Expansion	64,583 Sq. Ft.

PRODUCTION CAPACITY:

- 50% spare capacity / day available for other OEM Customers
- Component placement capacity of 200K+ CPH available
- Capability / Space available to invest 6 additional SMT lines
- Fully Airconditioned shop floor and RoHS compliant manufacturing

SMARTLINK QUALITY COMMITMENT



Set a benchmark for
Quality in Electronics
Manufacturing Services
Company



The Quality team is
trained on latest
Quality Standards
including IPC 610F



Quality
certifications
achieved by
SMARTLINK

CERTIFICATIONS



ISO 9001:2015 Quality
Management Systems



ISO 45001:2018 Occupational health and
Safety management Standards



ISO 14001:2015 Environmental
Standards



MSME Zero Defect, Zero Effect Bronze
Certification

BRAND ASSOCIATIONS & CUSTOMERS

Brands Associated in manufacturing products :
OUR CLIENTS

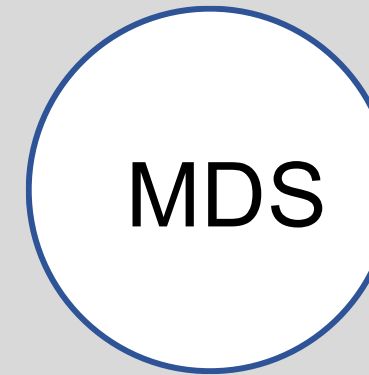
++ Many other companies EMS jobs



(Networking)



(Mother Boards)



(ATM)



(Networking)



(Mother Boards)



(X-Ray Machine)



(Mother Boards)



(EVA Charger)



(EVA Products)



(Healthcare)



(Motherboards)

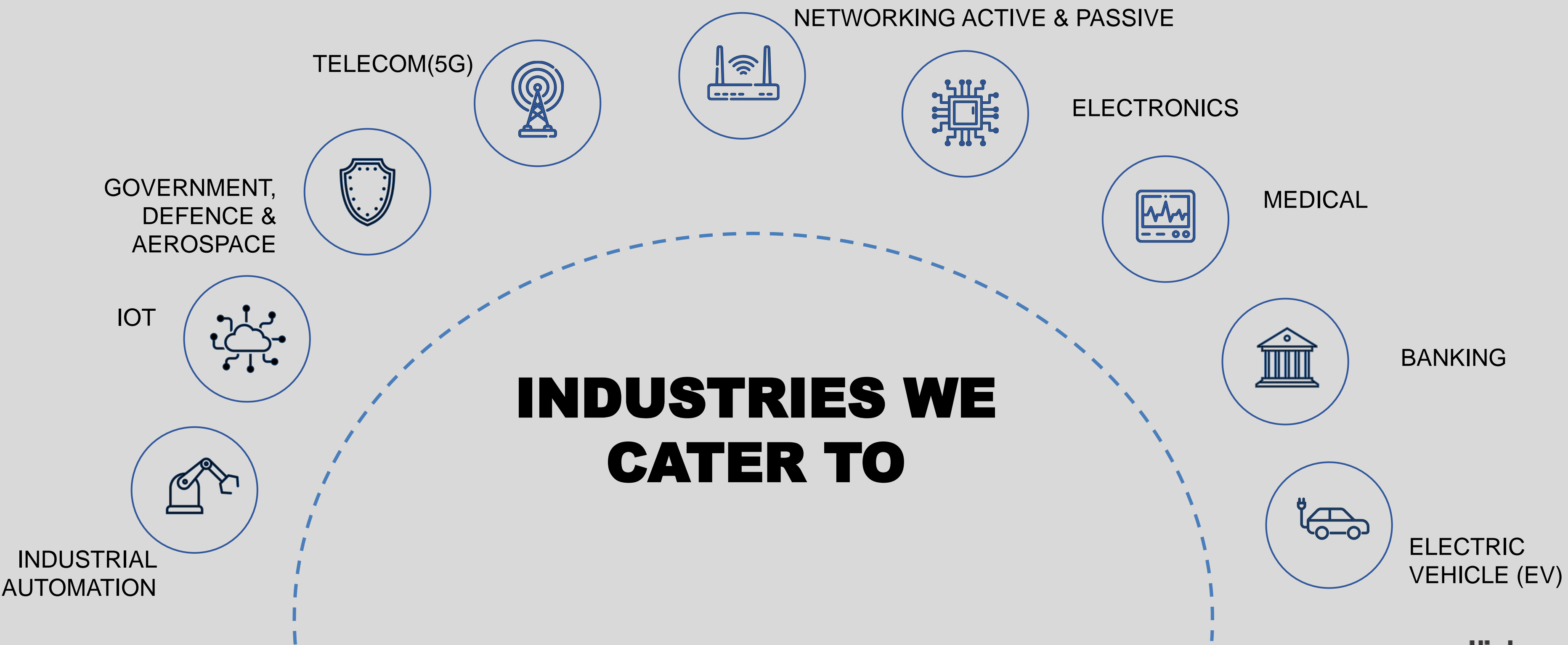


(Motherboards)



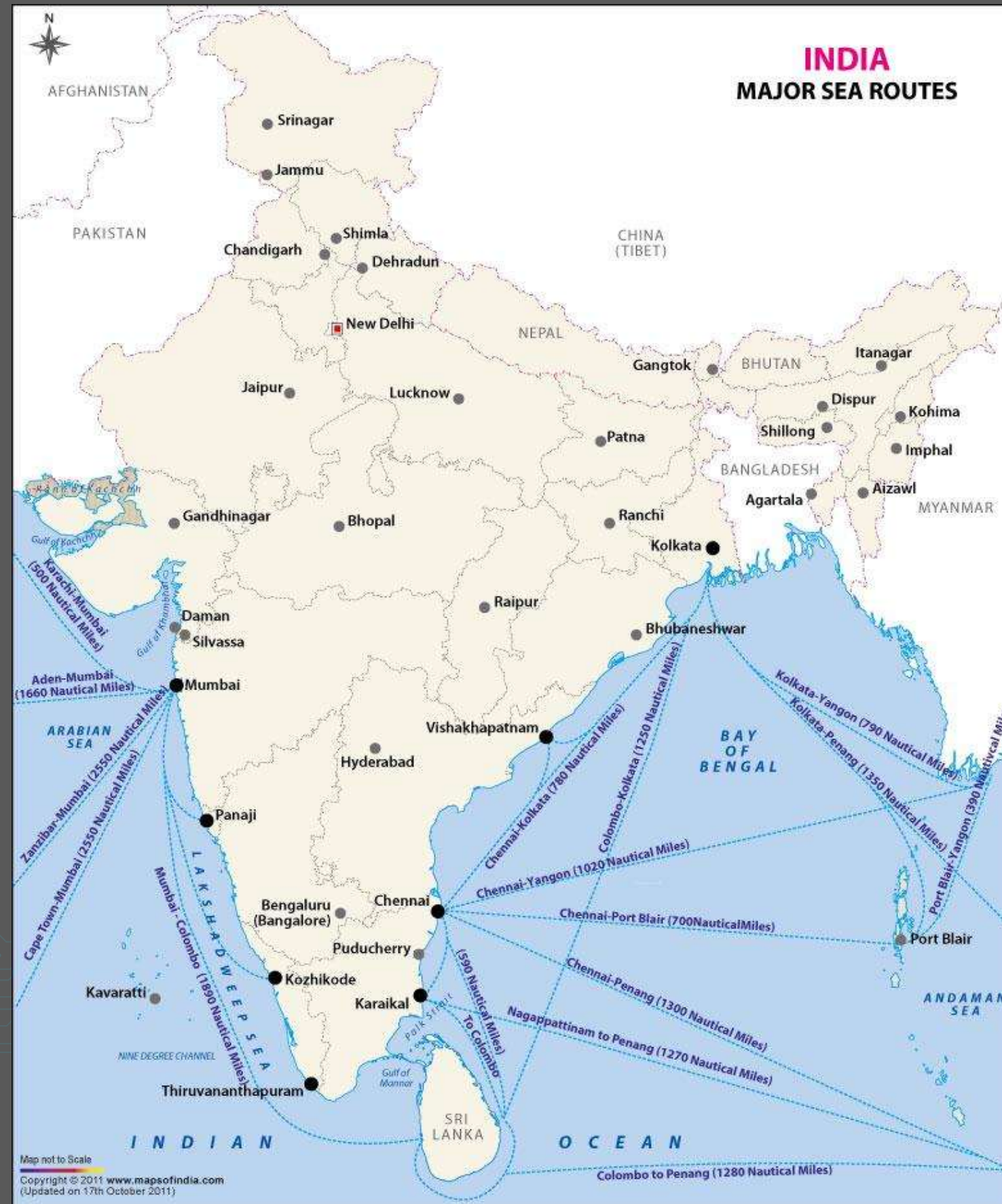
(Measuring Instruments)

MANUFACTURING FOR ALL KEY INDUSTRIES





WHY CHOOSE SMARTLINK?



ADVANTAGE OF CHOOSING SMARTLINK FOR EMS JOBS

- ✔ SMARTLINK rich **3 decades of experience** in manufacturing many kinds of IT & Telecom Products.
- ✔ Best location Just **15 KM away from Sea Port** and **8 KM from National & International Airport**.
- ✔ Road Connectivity - **The Highway is next to factory location (NH66 & NH17B)**.
- ✔ No congestion in movement of containerized cargo and the **container freight station is located just 2 km from the factory**.
- ✔ The **Railway freight station is located appx. 20km from the factory**. A highly efficient logistics and commercial team on the board.
- ✔ **Capacity to expand to 6 additional SMT lines**

LEGACY VIDEO



[SMARTLINK Active and Passive Manufacturing unit in Goa - YouTube](#)



THANK YOU

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