

smartlink



**ODM/ EMS Manufacturing Company**



## CORPORATE PRESENCE



MANUFACTURING PLANT 2  
VERNA INDUSTRIAL ESTATE, VERNA, GOA



SMARTLINK HOUSE  
VERNA INDUSTRIAL ESTATE, VERNA, GOA

## SMARTLINK HOLDINGS LTD

An Public Listed Company in BSE/NSE. SMARTLINK is more than three decades of manufacturing experience in Networking products. Motherboards and other various IT products had Joint Ventures with GIGABYTE, MDS etc. Smartlink infrastructure includes large state of the art manufacturing setup with SMT lines, soldering lines, assembly and Testing lines has proven track record. Having large built-up capacity to increase facilities to employ 2000 employees.

**SMARTLINK** was formed in 1993 as Joint Venture with D-Link Taiwan and name changed as D-Link India in 1995 and got listed in 2001. Grown well with manufacturing, Sales, Marketing and Service. In 2009 Split operation by parting off D-Link Brand business, and changed name back to SMARTLINK and continued in manufacturing by introducing local Brand DIGISOL. In 2017, to focus and expand its manufacturing business which cater to other companies and industries, SMARTLINK split its operations and formed a separate Brand Products company - DIGISOL SYSTEMS LTD for Digisol Brand products and solution.

## FACTORY AREA & CAPACITY

29,030  
Sq. Ft.

Existing Area  
Available

Production  
capacity

64,583  
Sq. Ft.

Area Available  
for Future  
Expansion



**Mr. Kamalaksha Naik**

Executive Chairman,  
SMARTLINK GROUP

## FOUNDER & CULTURE

### HOW AN INDUSTRY LEADER WAS BORN: THE EARLY DAYS

A First-generation entrepreneur, Mr. KR Naik, is a Mechanical Engineer with P.G. Diploma in Industrial Engineering, did Business Management from Jamnalal Bajaj Institute sponsored by IBM. He began his career in IBM Manufacturing Plant in Mumbai in 1969 as Mainframe Computer Peripheral Assembly & Testing Engineer. During his IBM career, he took the opportunity to learn and develop various types of detail parts. He was also part of an indigenous developed line printer by IBM.

After IBM closed India operations in 1978 due to Government Policy, Mr. Naik being passionate about manufacturing, started manufacturing detail parts locally to support IBM Machines in India as import duty was more than 100%.

Then in 1986 he introduced Personal Computers under "Virtual Computer" Brand by manufacturing Mother Boards and Add-on cards in Mumbai by setting up Factory & importing SOLDERING Machine from USA. From here many new establishments, achievements and joint ventures took place which brought the much needed movement in Indian IT Networking sector.

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As Network cards started appearing in market, he entered in manufacturing Network Cards in 1993 and introduced D-Link Brand with Joint Venture by setting manufacturing base in Goa. From small unit in 1993 grown to large 5 buildings & manufacturing several Products by joint ventures.



As he started Channel Business in IT, particularly in Networking Products line, He is well known of 5 decades experience, Mr Naik was one of the first to start the manufacturing of Networking products in India. He is well known as the Father of Indian IT Networking Industry.



The Management promote strong ethical business practices and encourage employees to treat the customers and suppliers with dignity, respect and with fair business practices.



Smartlink & its subsidiary have earned a reputation in the Networking industry as a world-class company who displays a genuine employee focused approach to business and is a reliable and valued friend to many community organizations.

# MANUFACTURING CAPABILITY PLATFORMS

## SMTLINE1 &2



DEK NeoHorizon 3iX  
Printing accuracy at  
2.0 Cpk @ +/- 25 µm



KOHYOUNG  
KYS0S0 SPI



KOHYOUNG ZENITH  
LITE & ALPHA HS :3D  
AOIWITHAI



VITRONICS SOLTEC Centurion  
12 thermal zones. N2 ready



FUJI NXTIII

## MANUFACTURING CAPABILITY PLATFORMS - SMT LINES





# MANUFACTURING CAPABILITY PLATFORMS

## TEST & RELIABILITY EQUIPMENTS

### Component Level



LCR Meter



Magnified Inspection



BGA Rework system

### In Process



AOI & Visual Inspection



Functional Testing



X-ray

### Reliability



Bursting Strength test



Cyclic Environment test

### MACHINE CAPABILITY

Process	Dimensions	PCB Size		Component	
		Min	Max	Min	max
Solder Paste Printing	Sq.mm	50 X 40.5	510 X 508	07005	74X74
Pick & Place	Sq.mm	50 X 50	534 X 670		
Reflow Oven	Sq.mm	SOX 80	600 X 508		
AOI	Sq.mm	50 X 50	570 X 580		
Wave soldering	Sq.mm	70 X 70	350 X 470		

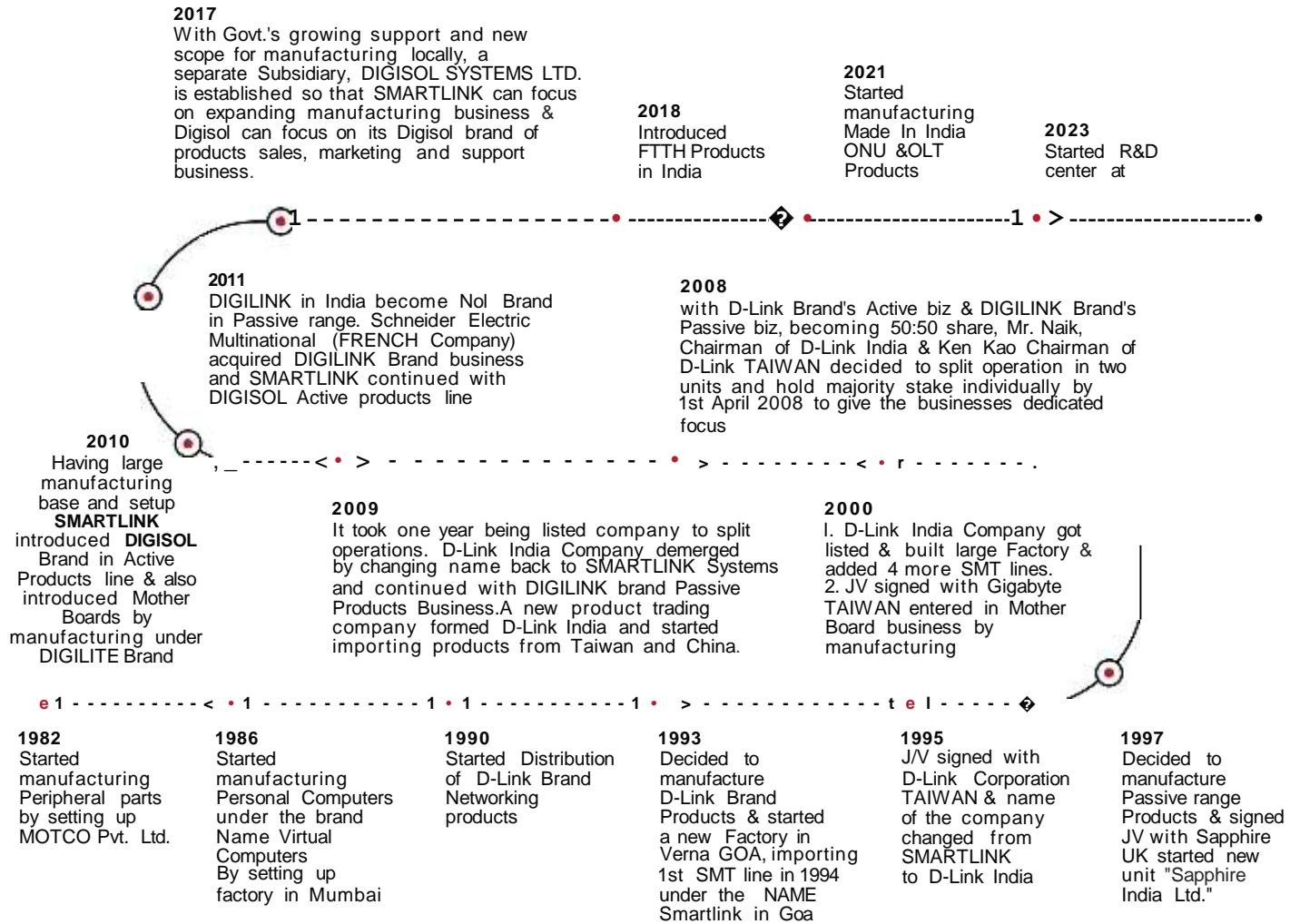
50% spare capacity/ day  
available for other OEM  
Customers

Component placement  
capacity of 200K+ CPH  
available

Ready Infrastructure  
available to add  
6 more lines

Fully Airconditioned shop  
floor and RoHS compliant  
manufacturing

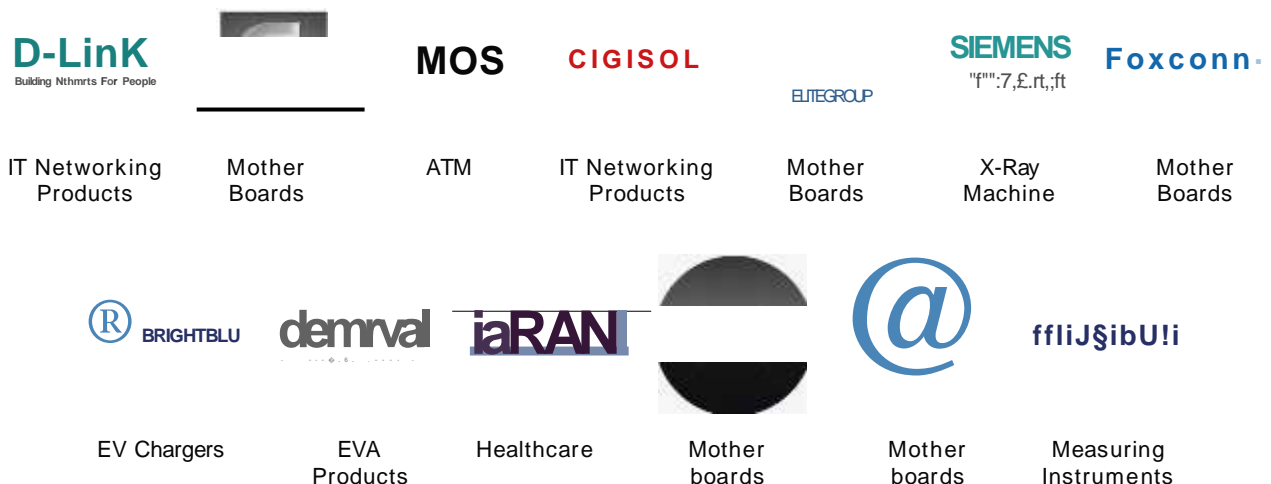
# MILESTONES



## BRAND ASSOCIATIONS & CUSTOMERS

Brands Associated in manufacturing products:

### OUR CLIENTS



++ Many other companies EMS jobs

# SMARTLINK QUALITY COMMITMENT



Has set a benchmark for Quality in Electronics Manufacturing Services Company



The Quality team is trained on latest Quality Standards including IPC 610F



Quality certifications achieved by Smartlink

## CERTIFICATIONS



ISO 9001:2015 Quality Management Systems



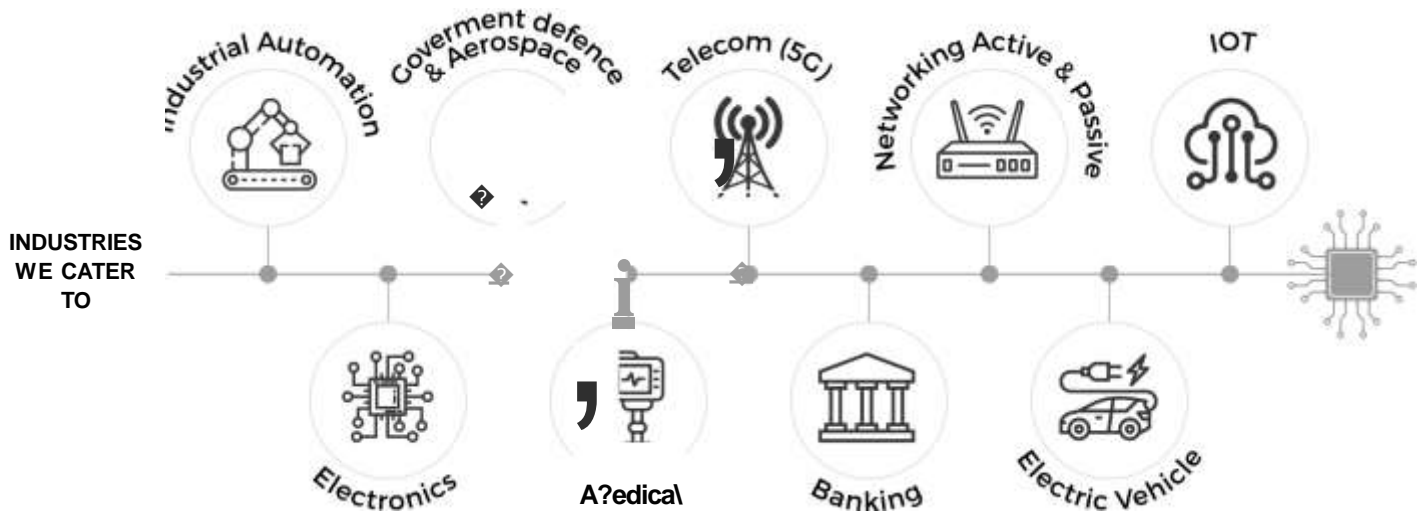
ISO 14001:2015 Environmental Standards



ISO 45001:2018 Occupational health & Safety management Standards

ZED Certification  
(Zero Defect - Zero Effect)

## Manufacturing for all Key Industries



## ADVANTAGE OF CHOOSING SMARTLINK FOR EMS JOBS

- SMARTLINK is capable of expanding in very short time, with 3 decades of experience in manufacturing many kinds of IT & Telecom Products.
- Best location Just 15 KM away from Sea Port and 8 KM from National & International Airport. Road Connectivity - The Highway is next to factory location (NH66 & NH17B).
- No congestion in movement of containerized cargo and the container freight station is located just 2 km from the factory.
- The Railway freight station is located appx. 20km from the factory. A highly efficient logistics and commercial team on the board.



**smartlink**  
HOLDINGS

**SMARTLINK HOLDINGS LTD.**

Factory: LSA, Verna Industrial Estate, Verna, Goa  
Bangalore office: 10A, KIADB Industrial Area,  
Electronics City, Phase II, Bengaluru, Karnataka

**Mr. Vijay Rane**

+91 91588 99440

Vijay.Rane@smartlinkholdings.com

**Mr. Prakash Bhat**

+91 98230 23107

prakash.bhat@smartlinkholdings.com